



REFERENCE: 8/4/1/18
ENQUIRIES: Miss A de Kock

REGISTERED POST

Sanbonani Holdings (Pty) Ltd
PO Box 3089
The Reeds
CENTURION
0158

For attention: Ms Emilia Brandt

Dear Ms Brandt

CONTRACT WCDOH8/2011 FOR THE SUPPLY AND DELIVERY OF ORTHOPAEDIC SUPPORTING ACCESSORIES AND CASTING MATERIAL, CRUTCHES, WALKING AIDS AND ACCESSORIES TO ALL HOSPITALS/ INSTITUTIONS UNDER THE CONTROL OF THE DEPARTMENT OF HEALTH, WESTERN CAPE GOVERNMENT FOR THE PERIOD ENDING 30 NOVEMBER 2014

1. The Department has accepted your bid for the supply of the items indicated against your name in the attached composite notification, subject to all the terms and conditions embodied in the contract. Before this contract can be concluded and prior to its commencement, however, you are required to complete and sign a written contract form, **WCBD 7.1 for the purchase of supplies**, which will constitute the acceptance of the agreement subject to all the terms and conditions embodied in the bid.
2. Assuming that these documents have been completed successfully, the contract will become effective for the period ending 30 November 2014. Individual periods within this term will be as follows:
 - **First year** : Immediately until 30 November 2012
 - **Second year** : 1 December 2012 to 30 November 2013
 - **Third year** : 1 December 2013 to 30 November 2014**Bid prices will be firm, not subject to variations** for the first, second and third year of the contract, respectively.
3. Although this letter of acceptance constitutes a binding contract, no delivery should be executed until orders, which *inter alia* indicate delivery instructions, have been received from purchasing departments at institutions.
4. **Please submit a list reflecting the sales against each item to the Department on a six-monthly basis from the commencement date of the contract for the duration of the contract period. These lists must be submitted within two months of the expiry of each six-monthly period. The total quantity supplied as well as the value of the items must be stated. A draft schedule which includes all the details required by this office is attached and an electronic version is also available on request.**
5. The Department looks forward towards enjoying a mutually advantageous business relationship with your company during the term of this contract.

Yours faithfully

HEAD OF DEPARTMENT

DATE: 2011.12.20

BID NUMBER: WCD0H8/2011

ITEM NUMBER: 8.1.1 – 8.2.3

North Coast Omega™ Max



Perforation Guide
• Smooth
• Perforated, 1%

Thickness Guide
1/8" 3.2mm
3/32" 2.4mm

Sheets sold individually, or in a case of 2 or 4. Conformability, Moderate RTS, and 100% memory combine for a versatile, user-friendly splinting material.

Resistance to Stretch

Omega™ Max has **moderate to maximum resistance to stretch**, allowing the splinter to fabricate any size splint without the material stretching on its own during the molding process.

Drape

Moderate to maximum drape without stretching out of shape. Create a close, conforming fit with only moderate to light handling.

Provides excellent reproduction of detail as needed when splinting around small body areas. This characteristic is beneficial when splinting children or making dynamic hand splints.

Memory/Recovery

With **100% memory**, splints made from Omega™ Max can be remolded as frequently as needed for serial splinting or to achieve optimal positioning.

Omega™ Max always recovers its original shape and size so there is no need to use a new piece of material when changing position or remolding the splint to accommodate changes in edema.

Rigidity

Finished splints have **moderate to maximum rigidity**. No reinforcements are needed. **Splints hold their shape**, even against strong hyper tonicity. Large lower extremity or body splints do not require reinforcement.

Bonding

Unique powder coating gives Omega™Max a **tacky surface** that holds the material in place, letting the splinter achieve contours and positioning without the material pulling or falling away. A wet bond will hold firmly but can be pulled apart when cool. Apply minimal solvent and dry heat to two surfaces to form a **strong, permanent bond**.

Surface Finish

Finished splints have a **smooth surface**. The unique surface and memory work together to make **fingerprints and other surface marks disappear** while the material is warm. Heat, cut edges and rub for a smooth finish. When cut while warm, Omega™ Max forms **smooth, sealed edges** that require little or no finishing.

Applications

The unique working characteristics of Omega™Max make it **ideal for even the novice splinter** to fabricate a broad variety of splints. Moderate to aggressive handling is tolerated. Splinting sensitive tissue or contracted spastic joints is possible using Omega™ Max. Use **1/8" Omega™ Max** for hand or wrist splints, back supports, anti-spasticity splints, lower extremity positioning splints, serial static splints and bases for dynamic splints. Use **3/32" Omega™ Max** for lightweight hand or wrist splints, especially when an intimate fit is necessary and less rigidity is still required. Because of its superior rigidity, 3/32" Omega™ Max can be used for dynamic splint bases. **Pediatric splints** made from the 3/32" thickness have excellent conformability and will hold against strong hyper tonicity.

Working Time (1/8")

- Allows approximately three minutes of molding time to set up. Ideal for positioning splints quickly for spasticity conditions.

ITEM	QUANTITY	DESCRIPTION OF PRODUCT	BID PRICE IN SA CURRENCY INCL VAT				
8	Sheets	SPLINTING MATERIAL: Sheet with memory . Re-formable thermoplastic composed of plastic-rubber mix or isoprene-rubber mix. Shall possess maximum stretch-resistance with superior drape for an intimate fit, and maximum rigidity without need for reinforcement. Heating time of 1 min at 70-75°C for 3.2 shall provide 4-6 mins of working time. Surface shall be slightly tacky when heated to provide therapist extra grip. Heated edges shall bond permanently when pinched together. In the following approximate sizes.	Price per sheet				
8.1		Perforated					
		Width	Length	Thickness	1st year	2nd year	3rd year
8.1.1	169	910 mm	610 mm	3 mm	R970.00	R1 067.00	R1 173.70
8.1.2	16	460 mm	610 mm	2 mm	R426.00	R468.60	R515.46
8.1.3	13	460 mm	610 mm	3 mm	R497.00	R546.70	R601.37
8.2		Unperforated					
8.2.1	112	910 mm	610 mm	3.2 mm	R841.00	R925.10	R1 017.61
8.2.2	64	460 mm	610 mm	2 mm	R430.00	R473.00	R520.30
8.2.3	84	460 mm	610 mm	3.2 mm	R355.00	R390.95	R429.55
Contractor	Sanbonani Holdings (Pty) Ltd		Contract periods:				
Brand name	Omega Max/North Coast		1st yr: immediately-30 Nov 2012				
Product code	8.1.1 – NC12799-1		2nd yr: 1 Dec 2012-30 Nov 2013				
	8.1.2 – NC13301-1		3rd yr: 1 Dec 2013-30 Nov 2014				
	8.1.3 – NC12798-1						
	8.2.1 – NC12797-1						
	8.2.2 – NC12796-1						
	8.2.3 – NC13300-1						
Delivery basis	Delivered: 21 days initial order, thereafter 48-72 hours ex stock						
Packaging	8.1.1-8.1.4 - 1 sheet/box						
	8.2.1-8.2.4 - 1 sheet/box						

Sanbonani Holdings (Pty) Ltd
Tel: 011 314 6617
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BID NUMBER: WCD0H8/2011

ITEM NUMBER: 9.1.1 – 9.2.3

North Coast NCM Clinic®



Sheets sold individually or in cases of 2 or 4.

Easily stretches and molds around contours for the most intimate fit.

NCM Clinic® offers **minimum resistance to stretch** when gently pulled, but **will not stretch or thin uncontrollably** during the molding process. Handle on a horizontal plane and form the splint in a gravity-assisted position.

Provides **moderate drape** and **excellent reproduction of detail** with gentle handling. With its draping ability, NCM Clinic® offers **superior conformability** without stretching.

Displays **minimum recovery when stretched. Splints will hold their shape** when mildly reheated so adjustments to accommodate edema or positioning can be done quickly and easily.

With **maximum rigidity**, splints will hold their shape against the pull of strong dynamic components and against hyper tonicity.

The **traditional coating** gives NCM Clinic® a **light tack** that holds the material in place, allowing the splinter to achieve contours and positioning without the material pulling or falling away. Use over bandages with minimal adherence. A wet bond will hold but can be pulled apart once cooled, if necessary. Dry heating two surfaces will form a strong bond. For a **permanent bond**, use solvent or scrape off the coating using a sharp instrument, dry heat the surface and press together firmly.

Resists fingerprints when handled lightly. Lightly heat and rub to remove marks. **Self-sealing edges** will hold the seal even when reheated. Makes a very professionally finished splint.

Ideal for all upper extremity splints, bases for dynamic splints and positioning splints where an **intimate fit** is required. Makes great immobilization splints, especially for the hand, wrist and fingers. Handle using light, smoothing strokes. Allow gravity to do the work.

Once positioned, splints remain in place, needing only minimal contact to form. Ideal for sensitive joint or skin conditions or post-surgery.

Working time (1/8"): allows three to five minutes of molding time to fully set up.

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ITEM	QUANTITY	DESCRIPTION OF PRODUCT			BID PRICE IN SA CURRENCY INCL VAT		
9	Sheets	SPLINTING MATERIAL: Sheet with stretch . Shall be mouldable , re-formable thermoplastic, composed of plastic-rubber mix or isoprene-rubber mix. In the following approximate sizes			Price per sheet		
9.1		Perforated					
		Width	Length	Thickness	1st year	2nd year	3rd year
9.1.1	10	910 mm	610 mm	3 mm	R1 215.00	R1 336.50	R1 470.15
9.1.2	3	460 mm	610 mm	2 mm	R565.00	R621.50	R683.65
9.1.3	4	460 mm	610 mm	3 mm	R607.00	R667.70	R734.47
9.2		Unperforated					
9.2.1	67	910 mm	610 mm	3 mm	R1 126.37	R1 239.00	R1 362.91
9.2.2	16	460 mm	610 mm	2 mm	R521.00	R573.10	R630.41
9.2.3	20	460 mm	610 mm	3 mm	R564.00	R620.40	R682.44
Contractor		Sanbonani Holdings (Pty) Ltd			Contract periods:		
Brand name		NCM Clinic/North Coast			1st yr: immediately-30 Nov 2012		
Product code		9.1.1 - NC12868-1			2nd yr: 1 Dec 2012-30 Nov 2013		
		9.1.2 - NC12889-1			3rd yr: 1 Dec 2013-30 Nov 2014		
		9.1.3 - NC12867-1					
		9.2.1 - NC12866-1					
		9.2.2 - NC12879-1					
		9.2.3 - NC12865-1					
Delivery basis		Delivered: 21 days initial order, thereafter 48-72 hours ex stock					
Packaging		9.1.1-9.1.3 - 1 sheet/box					
		9.2.1-9.2.3 - 1 sheet/box					

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BID NUMBER: WCD0H8/2011

ITEM NUMBER: 12.1

North Coast Neoloop™ Material



Ideal for fabricating stiffer custom positioning splints, devices or padded handles. Less stretchy than Comfortprene™, Neoloop™ Material has plush Velcro® pile on one side and nylon lining on the other. Use hook strap to secure Neoloop™ around a body part, device or handle. Available in strip, half sheet and full sheets. Hand wash and air dry.

ITEM	QUANTITY	DESCRIPTION OF PRODUCT			BID PRICE IN SA CURRENCY INCL VAT		
12	Sheet	SPLINTING MATERIAL: Sheet with stretch and no memory, neoprene . Soft, material-like, composed of nylon lining on one side, rubber mid-section (core) and layer of pile-like material on other side suitable for hook attachment. Shall be light-weight, non-bulky and possess sufficient elasticity to enable controlled movement. In the following approximate sizes.			Price per sheet		
		Width	Length	Thickness	1st year	2nd year	3rd year
12.1.	± 108 sheets	610 mm	460 mm	3.2 mm	R383.57	R422.00	R464.00
12.2	In total	610 mm	460 mm	1.6 mm	No suitable offers-new spec required. Cancelled. To be re-invited.		
Contractor		Sanbonani Holdings (Pty) Ltd			Contract periods:		
Brand name		Neoloop/North Coast			1 st yr: Immediately-30 Nov 2012		
Product code		12.1 – NC15769			2 nd yr: 1 Dec 2012-30 Nov 2013		
Delivery basis		Delivered: 21 days initial order, thereafter 48-72 hours ex stock			3 rd yr: 1 Dec 2013-30 Nov 2014		
Packaging		12.1-12.2 – 1 sheet/box					

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BID NUMBER: WCDOH8/2011

ITEM NUMBER: 13.1 AND 13.2

North Coast SplintCushion™



Our most popular closed-cell padding!

Closed-cell splint padding is soft and self-adhesive. Use to pad and line splints or to adapt ADL items.

Stretch material can be applied to thermoplastics, heated in water and molded to form custom, padded splints. Clean with a damp sponge and air dry. Sheets measure 18" x 24" (46 x 61cm) and are available in 1/8" or 1/4" thicknesses. Stretch.

ITEM	QUANTITY	DESCRIPTION OF PRODUCT			CONTRACT PRICE INCL VAT		
13	Sheets	SPLINT CUSHIONING: Orthopaedic. Composed of closed-cell, low-tack padding, or padding with stretch and self-adhesive backing. In the following approximate sizes:			Price per sheet		
		Width	Length	Thickness	1st year	2nd year	3rd year
13.1	New	610 mm	460 mm	6.4 mm	R420.00	R462.00	R508.20
13.2	New	610 mm	460 mm	3.2 mm	R420.00	R462.00	R508.20
Contractor		Sanbonani Holdings (Pty) Ltd			Contract periods:		
Brand name		Splint Cushion/North Coast			1 st yr: Immediately-30 Nov 2012		
Product code		13.1 – NC12904-3			2 nd yr: 1 Dec 2012-30 Nov 2013		
		13.2 – NC12904-4			3 rd yr: 1 Dec 2013-30 Nov 2014		
Delivery basis		Delivered: 21 days initial order, thereafter 48-72 hours ex stock					
Packaging		13.1 – 4 sheets/box					
		13.2 – 3 sheets/box					

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BID NUMBER: WCD0H8/2011

ITEM NUMBER: 20

OFFER A: BEIGE

OFFER B: BROWN

Galaxy / North Coast



Pressure Garment Material, Elasticized.

Width 150cm; Weight 245g/m²

ITEM	QUANTITY	DESCRIPTION OF PRODUCT	CONTRACT PRICE INCL VAT				
20	Rolls	PRESSURE GARMENT MATERIAL: Elasticized fabric. Composed of 85% nylon and 15% spandex. Shall have greater stretch in length than in width of fabric and shall retain stretchability. In the following approximate dimensions:	Price per roll				
		Width	Length	Weight	1st year	2nd year	3rd year
	150	150 mm	30 meters	225 g/ m ²	R4 500.00	R5 175.00	R5 952.00
Contractor	Sanbonani Holdings (Pty) Ltd, Offer A and B			Contract periods:			
Brand name	Galaxy/North Coast			1 st yr: Immediately-30 Nov 2012			
Product code	Offer A: SAN60984BG (beige) Offer B: SAN60984BR (brown)			2 nd yr: 1 Dec 2012-30 Nov 2013			
Delivery basis	Delivered: 21 days initial order, thereafter 48-72 hours ex stock			3 rd yr: 1 Dec 2013-30 Nov 2014			
Packaging	Single 30 metre rolls						

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